



Major Corporate Group Membership Program

Membership Benefits and Application Form

National Association of Minority Contractors
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Minneapolis, MN

Shaw-Lundquist & Assoc.
Eagan, MN

The Peebles Corporation
Miami, FL

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Lithonia, GA

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A Message from NAMC President Wendell Stemley



On behalf of the National Association of Minority Contractors (NAMC), thank you for your interest in becoming a NAMC corporate partner. We welcome the opportunity to team with quality organizations such as yours who understand and embrace the values of diversity and inclusion in your business practices.

Founded in Oakland, California in 1969 by Raymond Dones and Joseph Debro, NAMC is the oldest minority construction trade association in the United States with over 50 Hall of Fame members and Legacy Builders and an annual project capacity of over one billion dollars nationally. Through a network of local chapters and in collaboration with strategic and corporate partnerships, NAMC assists members with building capacity by providing **Access** (contract & resource opportunities), **Advocacy** (legislative impact), and **Contractor Readiness** (training, capacity building, and growth).

NAMC has a rich foundational history and the association's presence and voice in the construction industry is of even greater need today. The association strives to accomplish its mission through a network of local chapters and in collaboration with major corporate partners, strategic alliances, public agencies, government representatives at all levels, and other valued stakeholders. NAMC's existence today is a testament to its continuing legacy and ongoing relationships with individuals and entities. Our present and future, we believe, lies in the enhancement of these relationships and our ability to connect general contractors with qualified minority- and women-owned construction firms.

NAMC stands ready to assist your company or agency with finding quality minority- and women-owned subcontractors. Please review the attached application and membership information. Should you have any questions, do not hesitate to contact the NAMC National office in Washington, DC.

Respectfully,

Wendell R. Stemley, CMAA
NAMC National President

NAMC . . . Building on the Legacy

The NAMC Story . . . A History of Growth and Development

Saluting Our Past

The year 1969 was a time that saw the nation engulfed in a cold war with the Soviet Union, a hot war in Vietnam, and a domestic war over civil rights. That domestic conflict included a battle for a fair share of the economic pie. It was against this backdrop that several minority contractors met in Oakland, California to form strategies aimed at getting a bigger slice of the construction pie.

Founder Ray Dones recalled that minority contractors developed a lot of single family residences, duplexes, and fourplexes, but could not secure contracts for school work, which was abundant and lucrative at that time. Founder R.A. Banks noted that minority contractors were only receiving about one percent of the total construction dollars although minority populations represented about 25-35% of the country.



Joseph Debro (left) and Ray Dones



NAMC Founders, 1969

That year, a meeting in Oakland, California resulted in the formation of the **National Association of Minority Contractors** or **NAMC**, a non-profit trade association dedicated to addressing the needs and concerns of minority contractors.

Those attending the initial meeting of NAMC came from diverse backgrounds, but all faced the same problem — discrimination, not only for Blacks, Ray Dones pointed out, but for other non-white minority groups.

The early days of NAMC were filled with seminars, workshops, and training sessions all geared toward improving the education and skill level of minority contractors. That's because founder Ray Dones felt that education and training would work better than politics in achieving the association's long term goals.

Ray Dones envisioned a trade association which would focus on education, but political action would be necessary, and that was made easier with the move of NAMC's headquarters to Washington, DC. NAMC became an active resource to Congress, providing input on various issues and any legislation that affected contractors and the construction industry. Education and training coupled with political advocacy helped achieve NAMC's goal of access to governmental projects.

Greater access to governmental projects was accomplished through the formation of partnerships with those in the private sector who realized that there was a need for diversity in the construction industry.

Richard Copeland, Founder and Chairman, Thor Construction states, "We can't do this alone. You can't have involvement in the mainstream without the acceptance of the mainstream inviting us in. All we need as contractors is a chance to participate. Given that opportunity, we can shine."

NAMC Hall of Famer Hilton Smith, Turner Construction (retired) stated, "The



*The Barr Building, Washington, DC
(Location of NAMC Main Offices)*

contractors that have the work of the major construction companies that come to NAMC and talk to the NAMC contractors, build a network and trust.”

The early work of the pioneers has resulted in 19 regional chapters operating in 15 states and the District of Columbia. NAMC recognizes that minority— and women-owned firms in the construction industry still face challenges. Challenges that continue to be met through advocacy, education, and training. NAMC works on behalf of its constituent members by bringing partners together with proven contractor firms and assisting those firms with bettering their businesses. That has resulted in growth for NAMC members large and small.

“What NAMC has brought to A.D.T. Construction is the ability to interface with the right people.”

- Rueben Vasquez, A.D.T. Construction

Plus, partners continue to come on board to form win-win relationships with NAMC.

Tony Gladney, MGM Resorts International, states, “NAMC is an association that really helps a corporation get their arms around what’s going on because a lot of times, you can’t do it on your own. You have to be able to have access to resources and NAMC definitely gives a corporation that resource.”

“It is a testament to the association’s chapters, members, corporate and strategic partners, that today, NAMC has over 50 Hall of Fame members and Legacy Builders with an annual project capacity of over one billion dollars nationally .”

- Wendell Stemley, NAMC President

The Future

NAMC leaders are fond of saying that they are standing on the shoulders of the founders and their vision. They feel that the vision is being fulfilled today, but much work remains to be done before conditions that were prevalent in the 1960s can be completely erased. One of the best ways to do that is to bring more minority contractors into the fold so that they can feel the full effect of NAMC’s main benefit.

The National Association of Minority Contractors (NAMC) has a strong foundational history that has established a great legacy for the organization. NAMC’s presence and voice in this industry is of even greater need today than ever before to continue the mission of providing Access (contract & resource opportunities), Advocacy (legislative impact), and Contractor Readiness (training, capacity building, and growth) for our members. The association strives to accomplish its goals in collaboration with major corporate partners, strategic alliances, and public agencies.

“Through NAMC we’ve been able to develop relationships with owners that have a true interest in working with minority contractors and suppliers on their construction projects. For example, our company has opened up a company in Las Vegas to pursue opportunities that came because of NAMC.”

- Hoyt Hsiao, Shaw-Lundquist & Associates

The presence of NAMC today is a testament to its continuing legacy. The construction market is a relationship-driven industry. Business relationships must be developed; the strategies and approaches for pursuing, winning, and executing business is paramount. The future of NAMC lies in the enhancement of its Student Chapter Program as well as expanding our relationships with corporate partners to deliver the stated benefits of access, advocacy, and contractor readiness to our membership.

Partnering to Achieve. . .

The National Association of Minority Contractors (NAMC) strives to continually advance its legacy of setting new standards of leadership, collaboration, and business excellence to effectively advocate the issues of an ethnically and gender diverse constituency. Through training, legislative initiatives, and partnerships, NAMC seeks to increase construction capacity and economic inclusion, serving as a key resource for minority- and women-owned businesses in the industry.

Major Corporate Group Membership Levels

Major Corporate Owner (MCO) Membership

Corporations and organizations

- Whose primary trade is not directly construction-related, but has dedicated capital budgets for building and infrastructure projects and want to connect with qualified minority- and women-owned construction contractors.
- Who desire to assist NAMC in achieving its core strategic objectives by supporting the association and its programs.
- Who may desire to take a more active role in the organization.
- Who may desire to commit to additional sponsorship support and opportunities for exposure, such as through the NAMC Annual National Conference, and other programming.

Major Corporate Partner (MCP) Membership

Corporations, government agencies, and organizations

- That are one tier removed from owners, such as construction managers, general contractors, or prime contractors who desire to connect with qualified minority- and women-owned construction contractors.
- Engaged in the construction or development markets.
- Capable of awarding subcontracting work.
- Who desire to assist NAMC in achieving its core strategic objectives by supporting the association and its programs.
- Who may desire to commit to additional sponsorship support and opportunities for exposure, such as through the NAMC Annual National Conference, and other programming.

Major Corporate Group Benefits

- Access to NAMC members across the country through a network of chapters for marketing, contracting, and diversity efforts
- Access to members for potential partnerships (teaming, consultants, joint ventures, etc.)
- Listing on NAMC publications or earned media to reflect commitment to NAMC's mission
- Participation in NAMC program and training opportunities
- Annual membership certificate with NAMC letter of endorsement upon request
- NAMC support to achieve minority participation goals; connection to NAMC members for specific project opportunities to build capacity for an expanded resource base
- Co-advocacy efforts on issues of mutual interest that affect the construction industry and diverse contractors
- NAMC as a resource partner in your firm's diversity compliance plan
- Updates from the national president on NAMC initiatives
- Recognition as a NAMC partner at all NAMC national events
- Opportunity to provide a subject matter expert speaker at designated NAMC events
- Logo placement on the NAMC National website
- Employment and bid opportunity posts on NAMC's website

NAMC Regional Chapters

NORTHEAST REGION

New York Tri-State Chapter (Upstate New York, Connecticut, Southern New Jersey)

President: D'Ann Ricketts

Chairman: Nayan Parikh

90 State Street, Suite 700

Albany, NY 12207

Phone: (844) NYS-NAMC | (844) 697-6262

Email: dee@bardencontracting.com, nayan@ashnuiinternational.com

NYS Chapter of NAMC (NYSAMC)

President: Joseph Coello

Executive Director: Lennox Britton

63 Flushing Avenue, Bldg 280, Suite 419

Brooklyn, NY 11205

Phone: (718) 246-8380

Email: coello1@aol.com

NAMC Philadelphia

Chapter President: Edward Nesmith

Executive Director: Baha Hasan - (215) 755-4570 ext 100

2440-2448 Tasker Street

Philadelphia, PA 19145

Phone: (215) 755-4571

Email: admin@nesmithcompany.com

Website: www.namcphila.org

Washington, DC Metropolitan Area (NAMC WMAC)

Chapter President: Roger Richmond

Chairman: Jim Simpson

2307 Skyland Place, SE, Suite A

Washington, DC 20020

Phone: (202) 678-8840

Email: rrichmond@telcomdc.com, jsimpson@contconstr.com

SOUTHEAST REGION

NAMC Central Florida

Chapter President: Brian Butler

c/o JCB Construction

800 W. Gore Street

Orlando, FL 32805

Mailing address:

PO Box 551227, Orlando FL 32855

Phone: (407) 223-1855

Email: bbutler@jcbcon.net

NAMC Northeast Florida

President: Larry Leonard, III

Executive Director: Deborah Thompson

10650-6 Haverford Road

Jacksonville, FL 32218

Phone: (904) 334-4888

Email: llleonard@comcast.net, deborah@dktkconsultants.com

NAMC Greater Atlanta

Chapter President: Vic Verma

Executive Director: Andrea "Angie" Barnett - (678) 221-8158

Alpha Insulation & Waterproofing Company

670 Village Trace, Bldg. 19, Suite C

Marietta, GA 30067

Phone: (678) 325-2960 ext. 1501

Email: vverma@alphaiwp.com

Website: www.namcatlanta.org

United Minority Contractors of North Carolina (UMCNC)

Chapter President: Patrice Gilmore

Executive Director: Brenda Pollard

114 W. Parrish Street

Durham, NC 27701

Mailing Address:

PO Box 58008, Raleigh NC 27658

Phone: (919) 817-8626

Email: pgilmore@holtbrothersinc.com, bpollard@umcnc.org

Website: www.umcnc.org

NAMC South Carolina

Chapter President: Lasenta Lewis-Ellis

Vice Chair: Ronald Taylor

1509 Lady Street, Suite N

Columbia, SC 29201

Mailing Address:

PO Box 3653, Columbia SC 29230

Phone: (803) 206-4168

Email: llellis@lleconstruction.com, regalexander@outlook.com

Website: www.namcsouthcarolina.org

SOUTHWEST REGION

NAMC Greater Houston

Chapter President: Karen Becerra

Executive Director: Lupe Gonzalez

Mailing Address:

1337 W. 43rd St. Suite B165, Houston, TX 77018

Phone: (281) 616-6757

Email: kb@theppgllc.com, director@namctexas.org

Website: www.namctexas.org

NAMC Dallas/Ft. Worth

Chairman: Greg Cody

Executive Director: Demetria Bivens

DFW Airport

Dallas, TX 75261

Mailing Address:

PO Box 612167, DFW Airport, TX 75261

Phone: (817) 303-2160

Email: gcody@gccenterprise.com, dbivens@namcdfw.org

Website: www.namcdfw.org

UPPER MIDWEST

NAMC Upper Midwest

Chapter President: Dwayne Etheridge

c/o NIC Contracting, LLC

810 South 7th Street

Minneapolis, MN 55415

Phone: (612) 521-3366

Email: president@namc-um.org, dwayne@niccontracting.com

Website: www.namc-um.org

NAMC Wisconsin

Chapter President: Brian Mitchell

6122 North 76th Street

Milwaukee, WI 53218

Phone: (414) 454-9475

Email: brian@choiceconstruction-wi.com

Website: www.namcwi.org

Continued on next page

NAMC Regional Chapters

WEST COAST REGION

NAMC Mid California

Chapter President: Wendell Stemley
Black IPO Construction Management
6125 Imperial Avenue
San Diego, CA 92114
Phone: (619) 804-1376
Email: wrstemley@aol.com
Website: www.namcmidcal.com

NAMC Nevada

Chapter President: Tony Gillerson
Office Administrator: Raven McSwain
3400 W. Desert Inn Road, #19
Las Vegas, NV 89102
Phone: (702) 889-0231
Email: admin@namcnevada.org, tonyg@7evenstar.com
Website: www.namcnevada.org

NAMC Southern California

Chapter President: Sharon Coleman
Office Administrator: Ellen Love
1973 W. 48th Street
Los Angeles CA 90062
Mailing Address:
PO Box 43307, Los Angeles, CA 90043
Phone: (323) 296-8005
Email: scoleman@colemancon.com, admin@namcsc.net
Website: www.namcsc.net

NAMC Northern California

Chapter President: Pete Varma
8100 Capwell Drive
Oakland, CA 94621
Phone: (877) 791-1630
Email: pvarma@intralineinc.com
Website: www.namcnc.org

NAMC Oregon

Chapter President: Andrew Colas
Executive Director: Nate McCoy
2808 NE MLK Blvd, Suite M
Portland, OR 97212
Phone: (503) 288-1393
Email: andrew@colasconstruction.com, nate@namc-oregon.org
Website: www.namc-oregon.org

NAMC Washington State

Chapter President: Robert Armstead
PO Box 58392
Tukwila, WA 98178
Phone: (425) 444-2706
Email: rcarmstead@gmail.com

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MEMBERSHIP TYPE

- MAJOR CORPORATE OWNER
\$10,000 ANNUALLY** Corporations and organizations whose primary trade is not directly construction-related, but who have dedicated capital budgets for building and infrastructure projects as well as the ability to offer contracting opportunities to NAMC members.
- MAJOR CORPORATE PARTNER
\$5,000 ANNUALLY** Corporations and organizations engaged in the construction or development market and/or are capable of awarding subcontracting work.

GENERAL INFORMATION

COMPANY NAME

PRIMARY PHONE NUMBER

SECONDARY PHONE NUMBER

FAX

COMPANY WEBSITE

CONTRACTOR PRE-QUALIFICATION WEBSITE *(If applicable)*

WOULD YOU LIKE YOUR COMPANY LOGO, WHICH WILL APPEAR ON NAMC'S WEBSITE, LINKED TO YOUR COMPANY WEBSITE?

YES NO

PHYSICAL ADDRESS

STREET ADDRESS

CITY, STATE, ZIP

MAILING ADDRESS *(If different than above)*

STREET ADDRESS

CITY, STATE, ZIP

COMPANY REPRESENTATIVE CONTACT INFORMATION

PRIMARY CONTACT

CONTACT NAME

PHONE

CELL

FAX

EMAIL ADDRESS

SECONDARY CONTACT

CONTACT NAME

PHONE

CELL

FAX

EMAIL ADDRESS

ADDITIONAL BRANCH OFFICES *(Use additional sheet if desired)*

BRANCH OFFICE 1

STREET ADDRESS

CITY, STATE, ZIP

BRANCH OFFICE 2

STREET ADDRESS

CITY, STATE, ZIP

COMPANY DEMOGRAPHICS

YEAR COMPANY ESTABLISHED

NUMBER OF EMPLOYEES

ANNUAL CONTRACTING VOLUME

- < \$1 MILLION
- \$1 - \$5 MILLION
- \$6 - \$10 MILLION

- \$11 - \$20 MILLION
- \$21 - \$30 MILLION
- > \$30 MILLION

AUTHORIZED SIGNATURE

I hereby make application for membership in the National Association of Minority Contractors (NAMC) and agree to its mission, vision, purpose, and values. I certify that all information provided is correct to the best of my knowledge. I also understand that by providing contact information, I consent to receive communications sent by or on behalf of NAMC and/or its affiliates via mail, email, phone, or fax.

PRINTED NAME

DATE

SIGNATURE

An invoice for membership will be sent to the company representative(s) listed in this membership application.

NAMC Appreciates Our National Corporate Partners

