

## MEMBERSHIP BENEFITS

As a **National Association of Minority Contractors (NAMC)** member, firms have the benefit of our rich 47 years of experience representing the interests of both union and non-union minority contractors in the construction industry. NAMC is the oldest minority business organization in the United States with 46 Hall of Fame Members and Legacy Builders and an annual project capacity of over one billion dollars nationally. Through a network of local chapters, NAMC members are provided with the tools, programs, and services to support the health and growth of their businesses. Members have access to our NAMC Major Corporate Group who provide both our national and local major corporate partners with over a billion dollars of contracting opportunities annually. The benefits of our relationships with these corporations extend to support or assistance to our members in collaboration with our major corporate partners.

### Proven Advocacy and Influence

- ◆ NAMC Washington State Chapter: Plaintiffs won a discrimination lawsuit against the Washington State Department of Transportation
- ◆ NAMC Mid California Chapter: Plaintiffs won a DBE program lawsuit to keep the state DBE program in California
- ◆ We advocate for contracts, opportunities, and the rights of minority contractors to participate in the public and private sector

### Corporations

- ◆ We help keep Disadvantaged Business Enterprise (DBE) programs at the forefront of the industry at the local, state, and federal level
- ◆ We advocate for workforce diversity (local hire, disadvantaged workers, reentry program, etc.) and youth build programs

### Essential News and Information

- ◆ We keep our membership updated on national DBE and Department of Transportation issues
- ◆ We testify at state and federal government hearings on disparity studies and DBE goals

### Networking Opportunities and Training

- ◆ We hold an annual national conference to bring members, corporations, and government together to expand MBE participation
- ◆ NAMC University
  - Industry training for our members in green building, sustainability, Building Information Modeling (BIM), insurance, finance, and more.

- ◆ We partner with other organizations and private businesses to offer training in capacity building, succession planning, and more to increase the health and stability of member firms

### Industry Specific Legislative Support

- ◆ We are a recognized source of input to the Congressional Black Caucus on issues concerning the Federal DBE program and to the House Committee on Financial Services on the need for banking reform to ensure that minority businesses have access to capital in compliance with the Community Reinvestment Act

### Home Depot NAMC Member Discount Program

- ◆ Access to Home Depot Pro Desk services
- ◆ Estimating Support; Material Takeoff
- ◆ Custom Built Orders
- ◆ Special Orders and Purchase Order Tracking
- ◆ Financing Options

### Goldman Sachs 10,000 Small Businesses Program

- ◆ In partnership with the Initiative For a Competitive Inner City (ICIC), NAMC members receive practical business and management education focusing on skills members can apply immediately, to include accounting, marketing, and human resource management.
- ◆ Access to Capital. Goldman Sachs *10,000 Small Businesses* has committed \$300 million through a combination of lending and philanthropic support to Community Development Financial Institutions (CDFIs).

### NAMC Education Initiative

- ◆ NAMC Student Chapter
  - Assists women and minority students studying in the fields of construction management, engineering, or other construction-related fields with professional and academic growth. Student members serve as a bridge to the next generation of minority construction leaders by supporting the development of K-12 STEM Program students.
- ◆ DeKalb County Schools, Georgia: STEM Program Mentorship

### NAMC Industry Strategic Partners

- ◆ Airport Minority Advisory Council (AMAC)
- ◆ Conference of Minority Transportation Officials (COMTO)
- ◆ National Minority Supplier Development Council (NMSDC)